Strawbery Banke Museum
FY18 Annual Report
Strawbery Banke Museum is recognized as one of the premier history museums in the country, acknowledged by museum colleagues as a successful innovator and consulted by peers for “best practice” entrepreneurial advice. The museum is both financially stable and engaging, with a rapidly-growing membership and a strong record of conversion from visitor, to member, to lifelong champion.

In FY18, Strawbery Banke reached new milestones:

- Attendance: 93,000, with a 10% increase in paid daily admissions (8.8% ahead of the ad hoc peer group living history museum benchmark)

- Labrie Family Skate at Puddle Dock Pond: Ended FY18 with a budget surplus. 79,000 skaters served since the rink opened in December 2014

- School children served: 9,498 (1,994 History Within Reach scholarships for 20 schools)

- Number of programs and events: 23 (74 individual dates)

- Corporate sponsorship revenue: $173,280 (18% over budget)

- Members: 3,200

- Individual Annual Fund donors: 352

- Impact on the Seacoast economy: $4.5 million per year

“In the past decade, Strawbery Banke has achieved record attendance, increased membership, has institutionalized solid financial growth and made noticeable physical improvements to the campus. Now Strawbery Banke embarks on new growth opportunities -- new interpretive programs, educational initiatives, staff professional development and capital investment to ensure the museum is a place to learn, a place to gather and a sustainable resource for the community long into the future.”

Lawrence J. Yerdon, President and CEO
Strawbery Banke Museum
Signature Events
The museum added another seasonal signature event in Spring 2017, Baby Animals: Heritage Breeds at the Banke, combining continuing education about aspects of life in New England in neighborhoods like Puddle Dock and the irresistible charm (and social-media-worthy images) of the animals. The event, timed to coincide with spring school vacation week, reinforces the museum’s appeal to young families and extends the museum’s reputation to the circle of heritage breeders and their mission-aligned interest in preservation. The spring event complements the NH Fall Festival in October -- another collaboration with internationally-recognized history museum educator Peter Cook -- to showcase heirloom crafts, practitioners and protectors in the authentic setting of the neighborhood of Puddle Dock.

This authenticity now reverberates through the calendar year, alongside American Lives: Timeline of American History, An American Celebration (July 4th), PASSPORT, Vintage & Vine, Portsmouth Fairy House Tours, NH Fall Festival, Children’s Author Festival, Ghosts on the Banke and Candlelight Stroll. Additional FY18 events included Earth Day, NH Archaeology Day, a Preservation Month program, New Hampshire’s Birthday Celebration, eight Tuesdays on the Terrace concerts, five Northeast Seacoast Unit Herb Society lectures, five Piscataqua Decorative Arts programs, the Native American Heritage Month program “Flashback: by Annawon Weedon, Winter Dances on Ice and two special exhibits: Barbara Bickford’s “Behind the Mask: My Cambodia” and 2017 artist-in-residence Patrick Healey’s “Color & Structure: New Paintings.”

Educational Leadership
In FY18, Education Department initiatives served 9,498 schoolchildren and provided 1,994 History Within Reach scholarships to 20 schools, as well as eleven weeks of Summer Camp with 147 participants and three new camp programs. The museum camp program collaborated with Labrie Family Skate at Puddle Dock Pond, the Portsmouth Recreation Department and The Gundalow Company. Eighty kindergarteners participated in a new workshop thanks to a History Within Reach grant. In addition, five weeks of the new “Colonial Arts and Artisans” class averaged nine participants per class. The department and the museum’s traditional crafts educators presented six hearth-cooking workshops and offered five basket-making sessions. During the month of November, interpreters presented “300+ Years of Thanksgiving” weekend guided tours and led daily tours of five decorated houses during Christmas Week “Holiday House Tours.” Additional programs included “Growing Up in Puddle Dock” tours guided by former resident Sherm Pridham and a “Strawbery Banke: Outside/In” panel discussion with Pridham, Healey, Elizabeth Farish, museum Curator and former Portsmouth Poet Laureate, Kimberly Green, who moderated. The department also organized the first meeting of the Seacoast Informal Educational Collaborative.

Long Range Interpretive Plan
In FY18 Strawbery Banke completed the two-year grant-funded planning assessment for the museum’s Long Range Interpretive Plan (LRIP), funded by the Institute for Museum and Library Services. The LRIP gave senior staff the opportunity to evaluate the museum’s programs with two pilot exercises for visitors that introduced new opportunities to interact with staff and to explore ‘behind the scenes’ spaces.
Every area of the museum’s identity, amenities and programming were examined, and “what if?” suggestions were explored to ensure the Strawbery Banke of the next decade is as successful as the museum over the past decade. Now, senior staff devote reserved planning time each month to assess deliverables from the unpacking exercise and implementation timetables for the most promising ideas.

**Heirloom Seed-Saving & Horticulture Learning Center**

The Horticulture Department is working with regional nonprofits and educators to sustain heirloom crops for the region, in coordination with the NH Farm to School program. Both the Piscataqua Seed Project (collaborating with Seacoast Eat Local, Slow Food, Seacoast NH Permaculture, and the Portsmouth Public Library to preserve and share heirloom seeds for schools, students, farmers and citizen gardeners) and connections with more schools through the museum’s virtual classroom and the NH Farm to School advocates form the basis for programming in the future Horticulture Learning Center.

**Heritage House Program (HHP)**

The continuous improvement of the campus advanced another step with the addition of Heritage House Program properties to the portfolio of exhibit space and profitable office/ apartment tenancies. In FY18, HHP further stabilization work on the Walsh House, conducted grant-funded rehabilitation planning for Penhallow and completed a substantial portion of the renovations of Cotton Tenant Houses, North and South, for future use as the Horticulture Learning Center and the Traditional Crafts Center, respectively. Conant House, the HHP leased property near the corner of Court and Washington Streets, now shows a classical Federal façade to the street. All of the available apartment and office spaces were leased for FY18, bringing operating income, reserve funds for future maintenance and the evidence of living neighborhood vibrancy to the museum.

Additional work on the museum’s properties included repair and exterior painting of Aldrich, roof and window repair on Jones, painting the West facade of Pitt Tavern, reclapboarding and painting of the South and West facades of Stoodley’s, painting Wheelwright, repairing the Rider-Wood chimney, repairing d Shapley-Drisco’s windows and partial restoration of the Carpentry Shed.

**Strawbery Banke Partners**

In FY18, the museum enhanced the visitor experience through its “resident partnerships” with Pontine Theatre, Pickwick’s at the Banke, Figtree Kitchen Cafe, Mombo Restaurant and The Gundalow Company. In addition to working with multiple City Departments, Strawbery Banke, as an institution and through staff engagement, collaborates with dozens of community partners. The Boatshop at Strawbery Banke hosted eighteen days of “Hands On Boats” classes and Pontine presented six performances. Strawbery Banke joined fellow members of the Portsmouth Historic Sites Associates to present the annual “Life & Death in the Piscataqua Region” Symposium in February and the Twilight Tour in August; and welcomed the Black Heritage Trail of New Hampshire for the “Reading Fredrick Douglass” community performance on July 3rd.

*An HHP restoration, Thales Yeaton House includes exhibit space and apartments.*
The appeal of this approach and the programs and activities derived is measured in attendance and membership growth. More subjectively, the museum continues to hold station as the #1 Thing To Do in Portsmouth on TripAdvisor, enjoyed 11,000 Facebook friends in FY18 and earned Yankee Magazine endorsement as “best historic village in New England” – along with a feature segment on the new “Weekends with Yankee” American Public Television series.

A Sustainable Resource for the Community

Strawbery Banke also serves the community as a sustainable resource beyond preserving the buildings, stories and open space of Puddle Dock. President and CEO Lawrence Yerdon offers leadership both to his professional network of museum directors and to Greater Portsmouth as a member of the Chamber Collaborative Board and City Planning Committee. Rodney Rowland, Director of Special Projects and Facilities, is a member of the City of Portsmouth Climate Assessment Board and in FY18 joined them at historic resource preservation conferences, including “History Above Water” in Annapolis. Erik Wochholz, Curator of Historic Landscapes expanded both the heirloom seed-saving/seed library initiative and collaborated with GATHER (formerly Seacoast Food Bank) on sustainable food security issues. Other senior staff members serve on Seacoast boards and City of Portsmouth committees, as well as serving professional organizations including the New England Museum Association, American Association of State and Local History and the Association of Historical Societies of New Hampshire.

The City identifies Strawbery Banke as one of its most valuable and at-risk historic areas as the region grapples with the consequences of sea level rise. In addition to securing City of Portsmouth funding through a FEMA grant to develop the museum’s mitigation response for this issue, Strawbery Banke’s Collections and Archaeological investigations continue to demonstrate the risks to Strawbery Banke above and below ground in this National Register Historic District.

“Such a treasure! Portsmouth, NH is such a wonderful place to visit... One of the gems is Strawberry Banke. It is history combined with visual candy. A must for both visitors and locals alike.” TripAdvisor reviewer

Labrie Family Skate at Puddle Dock Pond
Strawbery Banke Museum gratefully acknowledges the support of the following Community Partners (April 1, 2017 - March 31, 2018).

250 Market
5 Thai Bistro
amadeus Hospitality
Amica Mutual Insurance Company
Annabelle’s Ice Cream
Appledore Medical Group
The Atlantic Grill
Attrezzi
BAE Systems
Bank of America
Bank of New Hampshire
The Beachmere Inn
Bedard Preservation & Restoration, LLC
Blind Pig Provisions
Blue Seal
Bottomline Technologies
Calef’s Country Store
Cambridge Trust Company
The Carriage House
Ceo’s Gelato & Bistro
ClearEyePhoto.com/David J. Murray
Cleary Cleaners
CPManagement
The Crossings at Fox Run
D.F. Richard Energy
Demeters Steakhouse
DeStefano Architects, PLLC
Direct Capital Corporation
Dos Amigos
E.E. Hopkins Plumbing
Eastern Bank Charitable Foundation
El Rodeo Mexican Restaurant
Estate Planners of New England
Exeter Hospital
experimac
The Farm Bar and Grille
Favorite Foods, Inc.
Federal Savings Bank
Fezziwig’s Food & Fountain
Fidelity
Figtree Kitchen Café
FirstLight
Flatbread Pizza Company
Graphic Details
Great American Grill
GSC Pest Management
Hamor Marine Services LLC
Hampton Inn Portsmouth Downtown
Harrisville Designs
Hart Plumbing & Heating, Inc.
Heinemann
Hemenway Trust Company
Hilton Garden Inn
Historic Runnymede Farm
Ice Dance International
Itaconix
Izzy’s Frozen Yogurt and Gourmet Coffee
Janee Marie, Private Chef
Joy’s HVAC Services
Jumpin’ Jay’s Fish Cafe
Kennebunk Savings Bank
Kittery Trading Post
La Belle Chocolat
Liberty Mutual Insurance Group
The Library Restaurant
Lincoln Financial Group
Lindt & Sprungli USA
Little Sister Foundation
Living Innovations
Marshall Rental Center
The Market Square Group at Morgan Stanley
Martingale Wharf
Mr. Mac’s Macaroni & Cheese
A Merrie Sweepee Chimney Service, Inc.
New England Biscuit Company
New England Foundation for the Arts
Newburyport Five Cents Savings Bank
Northeast Delta Dental
Northway Bank
Optima Bank & Trust
Ouellett & Furbush Family Fund
Oxland Builders, LLC
People’s United Bank
Philip Case Cohen
Pink Bamboo
Piscataqua Savings Bank
Portsmouth Harbor Events and Conference Center
Portsmouth Neuropsychology Center
Progressive Electrical Services, Inc.
Proulx Oil and Propane
R.M. Davis, Inc.
RBC Wealth Management
Residence Inn Downtown
Rink Services Group
Ristorante Massimo
The River House Restaurant
The Rosa Restaurant
Rossi’s Italian Bakery
Row 34
The Rusty Hammer
Salesforce
SALT Kitchen + Bar
Sanford Institution for Savings
Seacoast Tree Care
Sheraton Harborside Portsmouth Hotel
Taylor New England Equipment, Inc.
Thirsty Moose Taproom
Three Chimneys Inn
Trane
Vital Design
UBS
Wentworth By the Sea Hotel
Strawbery Banke Museum gratefully acknowledges the following FY18 donors and community partners who have helped support the museum's educational, interpretive, and preservation programs.

$10,000+ Gifts:
The French Foundation  
Cogswell Benevolent Trust  
The Davis Family Foundation  
Granite State Development Corporation  
NH Charitable Foundation  
Storer Goodwin Decatur Foundation  
Roger R. & Theresa S. Thompson Endowment Fund  
Senator Martha Fuller Clark and Dr. Geoffrey Clark  
Wilfred and Emily Hall  
Julie and Bill Kath  
Ellen Labrie  
Susan and Michael Labrie  
The Montrone Family  
Mr. and Mrs. Peter Reed, Jr.  
Donna and Martin Seim  
Joanne L. Sheridan  
Elisabeth Bartlett Sturges  
Barbara K. Sweet

$5,000-$9,999 Gifts:
Ann deNicola Trust  
Fabulous Find: A Caring Community  
The Jack and Dorothy Byrne Foundation, Inc.  
Dan and Blythe Brown  
Capt. and Mrs. Howard S. Crosby  
M. Christine Dwyer and Michael Huxtable  
Mr. and Mrs. Dean Howells  
Elaine and Sheldon Krasker  
Louise and Hank Leander  
Patsy Ostrander  
Gayle Sawtelle  
Alan P. Slack  
Ben and Andrea St. Jean  
Sally and Mark Stebbins  
Harriet and Paul Weissman  
Sumner and Helen Winebaum  
Lloyd B. Wolf  

$2,500-$4,999 Gifts:
The John Bickford Foundation  
The Fuller Foundation  
The Chipstone Foundation  
The Putnam Fund at the NHCF  
Bank of America Charitable Foundation  
Georgia-Pacific Foundation, Inc.  
Stannard and Dorothy Dunn Charitable Trust  
Ryan Boduch  
Kathleen and Stan Boduch  
Marcia and William Cronin  
Cynthia Fenneman  
Donald and Ann Hare  
Gibson and Patty Kennedy  
Kevin and Janet McCann  
Matthew and Jill McFarland  
Patricia Meyers  
Zachary and Nancy Slater  
Anne and Mark Weidman  
Lawrence J. Yerdon

$1,000-$2,499 Gifts:
Sunrise Rotary Charitable Corp.  
Marston Fund of the NH Charitable Foundation  
Ouellett Furbush Family Fund  
National Endowment for the Humanities  
Rosamond Thaxter Foundation  
ExxonMobil Foundation  
Thomas Heany and Robyn Aldo  
Walter and Patricia Bardenwerper  
Dennis R. Berounsky  
Molly and Jeffrey Bolster  
Ronald Bourgeault and James Horan  
Joanna Brode and Donald Koleman  
Richard Cheek  
Sharon Churchill  
Mr. and Mrs. Stephen B. Clarkson  
Mark Connolly and Terry Lareau  
Charles A. DeGrandpre  
Charles Doane and Clare O’Brien  
Fred and Barbara Engelbach  
The Reverend John Miles Evans  
Ronald L. Fleming  
Natalie Foster  
Nancy Hammond  
Tom and Janet Hand  
Nathan and Helen Hazen  
Robert F. Hendrickson  
Alison and Craig Jewett  
W. David and Diane Knox  
John Kocak  
Joanne Lamprey  
James and Janet Laverdiere  
Thomas Lynch  
Leslie and Bruce Mast  
Gurdon Howells Metz  
David and Kate Murray  
Robert Nalewajk  
Allison and Jody Potter  
John and Aila Pratt  
Fred and Adele Pulitzer  
John A. Reid & Colleen Mahoney  
Basil and Louise Richardson  
Rodney and Lee Roberts  
Anne Romney and Tim Hayes  
David and Eleonore Sanderson  
Stephanie Seacord  
Richard and Susan Spence  
Janet and Robert Stevens  
Carden and Ann Welsh  
Katherine and Douglas Wheeler  
David L. White and Jacqueline Jones  
Katherine Williams Kane  
Mary Lee Worboys

$500-$999 Gifts:
Grimshaw-Gudewicz Charitable Foundation  
Robert Bannish  
Mr. and Mrs. Paul Barkworth  
Dr. Susan Benedict and Dr. Larry G. Benedict  
Martin S. Berman and Mary Anne Jasienowski  
Laura Brown  
Mr. and Mrs. Peter W. Dinan  
Pauline Elkin  
Dr. and Mrs. Guy Esposito  
Atty & Mrs Robert B. Field Jr.  
Dr. and Mrs. Frank A. Graf  
Michael and Cynthia Harvell  
Chet and Shirley Homer
Judy Jellinek
Jerry and Eloise Karabelas
Jeffrey Keefe
Jeffrey and Jacqueline Key
John and Lee Lamson
John Lowy
Shanna McBurney and David Stanton
Edward and Genevieve Merrill
Diana Edwards Murnaghan
John and Lindsay O’Donnell
Mr. and Mrs. Dennis O’Toole
Emily M. Peters
Glenn Purcell and Charles Keller
John and Joan Schorsch
Sally B. Strazdins
Anne Symchych
Susan and A. Robert Thoresen
Thomas and Kathleen Watson
Patricia Yellenik
Sylvia Thayer and Philip Zaeder

$150-$499 Gifts:
Historic New England
Leftist Marching Band
Gillian Aguilar
Dr. R.J. Allister
Joe and Monica April
Rhett and Carol Austell
James P. Better and Linda Kemner
Mr. and Mrs. Charles G. Bickford
Karen L. Bouffard and Allen R. Nelson
Mr. and Mrs. R. Allen Brandt
Cheryl Kenney and Mary L. Brozena
John and Irene Bush
Lawrence and Beatrice Cataldo
Michael E. Chubrich and Donna P. Saunders
Eleanor Colby
David Coppe and Ellen Winsor
Robert and Barbara Costello
Mr. and Mrs. Nicholas B. Deane
Tim Dempsey
Katherine and David Doub
Joan Jacobs and Larry Drake
Paul Dubois and Sharon Griffin
Martha and Gerald Eckman

Celia Englander
Gary and Valerie Fagin
Meg Fenderson
Alan and Sally Gayer
Senator and Mrs. Judd Gregg
Mr. and Mrs. Peter Hamblett
Thomas and Judith Hoober
Mr. and Mrs. Charles F. Hummel
Elizabeth B. Larsen
Dr. Lance Lollini and Dr. Pat Day-Lollini
Mark Maneche, Esq.
Janet C. Marx
Maryse McConnell
Stacy McCullough
Eugene and Deborah McLean
Edward Mehigen
Peter Michaud and Paul Chung
Bruce Montgomery
David F. Morrill
Brian and Alyssa Murphy
G. Patrick & M. Judy Nerbonne
Steve Nielsen
David Panek and Barbara Van Buskirk
Karen B. Possner
Janet Prince and Peter Bergh
Ala Reid
Ellen Griffin Saas
Virginia Smith Alexander
Mr. and Mrs. W. R. Smyser
Laura and Sherwood Spelke
Lisa Stewart Krutzer
Mr. David A. Taylor
Mr. and Mrs. James Tierney
Mrs. Linda S. Walton
Conni and Tell White
Mr. Peter H. Wollenberg
Edward and Nancy Zadarev

Other Gifts:
Verisk Analytics
Hannaford’s
Great Island Garden Club
Pontine Theatre
Nicholas and Lea Aeschliman
Mark and Constance Alesse
Kimberly and Leigh Alexander
Donald and Marybeth Allen

Tim Alison
Charlotte Center Anthony
Christine Apel
Maud Ayson
Louise and William Baker
Ken and Eve Barrett
Mr. and Mrs. Steve Barton
Jerilyn A. Batina
George and Sherri Becker
Michael and Mary Behnke
Betty Morton Belcher
Jennifer Benn
Betsy Black
Jude E. Blake
David and Nancy Borden
Anne Bowen
Peter B. Bowman
John and Judith Brooks
David and Jerilyn Brownell
John and Irene Bush
Lorn and Rosalice Buxton
Joe and Judy Capobianco
Nels and Mary Carlson
Arthur and Fredna Carter
John and Joni Chagnon
Jim Chase
Thomas and Pamela Clairmont
Diane Clay and Joel Packer
Hilary Cleveland
David D. Coffin
Ann Cole
David and Colleen Collins
Dennis and Phyllis Corrigan
Robert and Barbara Costello
Carolyn and Robert Costello
Dr. Leslie J. Couse
Carmela Crawford
Robert and Cindy Daley
Mr. Stephen Decatur
Charles and Denny Doleac
Roger and Janet Dunn
Kathryn Ellis and Thomas Crossman
Celia Englander
Elria and David Ewing
Trudy and Joseph Fedora
Meg Fenderson
C. Dennis Fink, PhD
David and Marianne Forman
J. Marshall Gaffney
Wayne and Marie Gagnon
Mr. and Mrs. Joseph M. Galli
Greg Gathers
Mr. and Mrs. Gerard Geggis
Helen G. Gettelman
Frank Gibney
Jayne Gordon
W. Donald and Susan Gough
Eileen Grimmer
Patricia Haarr
Margaret and Robert Hamm
Glenn and Joan Hammond
Justin and Catherine Hanna
Paula Harrington
Benjamin Harris and
  Rebecca Mitchell
David McLaren Hart
Stanley and Sheila Hazen
Mary B. Herbert and
  Lawrence P. McManus
Mr. John C. Herper
Ron Hickerson
Derrick and Heidi Hill
Tamara and Thomas Hindle
Kevin and Margaret Hodges
Kathleen A. Holland
Annette Hope-Ross
John and Karen Houghton
Patricia W. Hume
Margaret and Thomas Johnson
Lorne Jones
James Julia
Mr. William A. Keating
David Kempton and
  Art Nicholson
Timothy and Kerry Kenney
James Kircalde
Mr. and Mrs. Brian Knab
Stephen and Elsa Koallick
Glenn Lael and Sheridan Lloyd
Michael and Georgy Lannon
Sherry Lapointe
Elizabeth B. Larsen
I. R. and Frances Lebel
Ann R. Lemmon
Fred and Susan Lewis
Charles N. Librizzi
Elena Lippolis
Ellen and George Lovejoy
Bradley Lown and Christyn Sieve
Wendy Lull
Susan MacDougall
Dr. Frank Manchester and
  Mr. Douglas Johnson
William and Susan Manfull
Michael and Pamela Manza
Victor M. Maslov
Marguerite Mathews and
  Bob Tucker
Tom McCarron and
  Terrie Harman
Blair and Janet McCracken
Michael McGuire
Mr. James H. McLaughlin
Edward Mehigen
Robert and Susan Mennel
Michael Mertaugh
Susan Metcalf and
  Henry Farnum
Mr. and Mrs. George Minich
Mr. & Mrs. Robert T.
  Mittelholzer, Esq.
Dana Mordini
Jenny Nathans
Margaret and William Naumes
Jane A. Nelson
Nancy Outcalt
Jane F. Packard
Vincent and Julie Parisi
Mr. and Mrs. George Parton
Barbara Ann & Barrie Paster, MD
Channing Philbrick
Gregg and Carmen Pollack
Thelma K. Pollard
David Prend
Joseph and Lynda Pyfrin
Deborah S. Reed
Carole Renselaer
Barbara Rimkunas and
  Michael Nickerson
Lisa Rocheford
Kathleen D. Rockwood and
  Ronald Pascale
Ruthanne Rogers
Jon and Kathy Ross
Lisa Sands
George Shea and Gillian Tierney
Mr. and Mrs. Peter L. Sheldon
Jack and Suzanne Sherburne
Elizabeth Sluder
Mr. and Mrs. W. R. Smyser
Maria Southworth
Joseph P. Spang, III
Richard C. Spicer
Patrica St. Pierre
Nancy Starks-Cheney
Scott and Nancy Stevens
Mr. Jeffrey Stolz and
  Mrs. Elizabeth Coolidge-Stolz
Stephen Stover
Anna Swanson
Linda Swiniuch
Mr. and Mrs. John K. Tabor, Jr
Edmund C. Tarbell
Richard Tavelli
Jeff and Corky Thomson
John Tilly and Wanda Wintin
Tim and Karin Turmelle
Kerry Vautrot
Sandy and Ben Wagner
Cynthia Wainscott
Mary H. Wall
Senator David Watters
Craig Welch and
  Stefany Shaheen
Jean and Thomas Willcox
Chris and Sara Wilson
Jean M. Yerdon
Mr. and Mrs. Stephen H. Yerdon
David Yu
Ashley Zimmerman

List does not include in-kind or membership gifts.
Strawbery Banke Museum as an institution and members of the staff contribute time, resources and support to the following community partners:

Figtree Kitchen
Pickwick’s Mercantile
Pontine Theatre
The Boatshop/Piper Boatworks
Mombo Restaurant
The Gundalow Company
Heritage House Program Tenants
Seacoast Repertory Theater
Prescott Park Arts Festival
Friends of the South End
Temple Israel
Sail Portsmouth/Piscataqua
Maritime Commission
ArtSpeak
Black Heritage Trail of NH
City of Portsmouth
University of New Hampshire
Seacoast Science Center
Portsmouth Historic Sites Associates
   Historic New England
   Portsmouth Historical Society/
   Discover Portsmouth
   Moffatt-Ladd/National Society of
   Colonial Dames of Ameica
   USS Albacore
   Gundalow Company
   Wentworth Lear Historic Houses
   Wentworth-Coolidge Mansion
   Warner House
Portsmouth Collaborative of
   Greater Portsmouth
   Board of Directors
   Tourism Marketing Committee
   Government Affairs Committee
The Music Hall
Isles of Shoals Steamship Company

Portsmouth Athenaeum
Portsmouth Public Library
Piscataqua Decorative Arts Society
NH Archaeological Society
Council on Northeast Historical Archaeology
Portsmouth Brewery
Portsmouth High School
US Navy History & Heritage Command

Additional Events Partners
Portsmouth PRIDE
Share Our Strength (Taste of the Nation)
Seacoast Road Race Series
Veterans Count
Friends in Action
Friends Forever
Girl Scouts of America/NH
Hungry for Hope
Future In Sight (NH Association for the Blind)
Seacoast United Way

Tourism
NH Div Travel & Tourism
Discover New England
Blue Star Museums
Smithsonian Museum Day

Horticulture/Sustainability
Herb Society of America
Northeast Seacoast Unit
UNH Extension
Piscataqua Garden Club
New Castle Garden Club
Slow Food Seacoast
Community Garden/GATHER
Coalition of Museums for Climate Justice
Local Advisory Committee (LAC) for the Climate Change Vulnerability Assessment

Collections & Exhibits:
Portsmouth Naval Shipyard
NH Division of Cultural Resources
NH Preservation Alliance
NH Historical Society
National Trust for Historic Preservation

NH Coastal Risk and Hazards Commission
NH Department of Environmental Services Coastal Program
Infrastructure & Climate Network
The Pine Tree Institute and Sustainability Alliance
University of New Hampshire

Labrie Family Skate at Puddle Dock Pond
Portsmouth Middle School
Living Innovations
Northeast Passage
Ice Dance International
Portsmouth Rotary Club

Roleplayers/History/Arts Performance
NH State Council for the Arts
First Person Interpreters Professional Network
American Association of State and Local History
The Association for Living History, Farm and Agricultural Museums
New England Museum Association
Portsmouth Fife & Drum
Essex Base Ball League
NH Archaeology
New England Foundation for the Arts
Con Tutti
Portsmouth Pro Musica
FY18 SOURCES & REVENUE

<table>
<thead>
<tr>
<th>Source/Category</th>
<th>FY18 2018 1,063,623</th>
<th>FY18 2017 1,122,868</th>
<th>FY17 2018 1,503,664</th>
<th>FY17 2017 1,391,184</th>
<th>FY18 2018 522,301</th>
<th>FY18 2017 474,226</th>
<th>FY18 2018 689,394</th>
<th>FY18 2017 673,254</th>
</tr>
</thead>
<tbody>
<tr>
<td>Museum activities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Development &amp; fundraising</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment return</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

FY18 EXPENSES BY FUNCTION AREA

2018

- 23% Supporting Services
- 8% Depreciation
- 2% Heritage House
- 8% Puddle Dock Pond
- 6% Special Fund
- 3% Collections
- 4% Marketing
- 21% Preservation and Maintenance
- 25% Education
Board of Trustees
Zachary Slater, Chair
Cynthia Fenneman, Vice Chair
Mike Kennedy/Kathy Williams Kane, Treasurer
Marcia Cronin, Secretary
Lawrence J. Yerdon, President & CEO

Robyn Aldo
Paul Barkworth
Martha Fuller Clark
Mark Connolly
Timothy Dempsey
Thomas Hand
Alison Jewett
William Kath
Susan Labrie
Matthew McFarland
Patricia Meyers
Patsy Ostrander
Allison Potter
John Pratt, Jr.
Peter Reed
Ben St. Jean
Elisabeth Sturges
Gerald Ward
Anne Weidman

For more information, contact
Strawbery Banke Museum
14 Hancock Street, Portsmouth NH 03801
603.433.1100
StrawberryBanke.org